

SOLE SOURCE PROCUREMENT REQUEST

Please complete and email to: vip@azdoa.gov

Entire document MUST be completed	
Section 1	
Requesting Agency: Arizona Division of Emergency Management	
Vendor: Desert Snow, Inc	Estimated Cost: \$79,200
Section 2	
Brief description of materials or services: Training for Advanced Passenger Vehicle Criminal and Terrorist Interdiction training: The course offered shall be exercise-based with lectures, demonstrations, and group discussions all occurring in practical exercise forums. In addition, this course shall contain assorted passenger vehicles, vans & SUVs, each set up containing different scenarios and concealment methods reflecting real life terrorist and criminal scenarios officers would encounter in the field (Improvised Explosive Devices (IED), car bombs, WMD, terrorist indicators).	
Section 3	
<p>Briefly describe why this procurement is Sole Source and why there is only a single source available: The Arizona Department of Emergency and Military Affairs knows of no other provider of this training taught by active law enforcement officers that includes specialized hands-on training, offering the opportunity for law enforcement officers to train using actual passenger vehicles to identify indicators of suspected criminal/terrorist activities, and to search these vehicles containing a wide variety of simulated weapons of mass destruction, military ordnance, IEDs, and other contraband; all packaged and concealed in various methods and vehicles.</p> <p>Additionally, Desert Snow has already received approval by the Office of Homeland Security, Grants and Training division as an approved state sponsored course provider for their similar terrorist and criminal interdiction program which deals specifically with Commercial Vehicles, making their program on Passenger Vehicles a logical choice to ensure continuity of training among responders.</p> <p>The State of Arizona, Division of Emergency Management is not aware of any other all-inclusive programs containing this material and requests approval to utilize Desert Snow, Inc as a "sole-source".</p>	
Duration of this Sole Source procurement: January 2007 -- December 2007	
Briefly describe the efforts made to seek other sources: Through a web search the key words/phrases were used: "passenger vehicle interdiction" and "terrorist interdiction", which are the core elements to the course in question. After reviewing the course content of those vendors returned in the search, none of these vendors had programs meeting the requirements.	

Send comments to the following individual:

Requesting Agency Contact Information	
Procurement Officer: Corry Slama	
Phone Number: 602-267-2765	Email Address: corry.slama@azdema.gov

State Procurement Website Posting Information
R2- 7-E301 requires the State Procurement Administrator shall post the request on the State Procurement Office website and invite comments on the Sole Source request for five working days.

Date Posted:	Date Closed:
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